

# **Chief Company Introduction**

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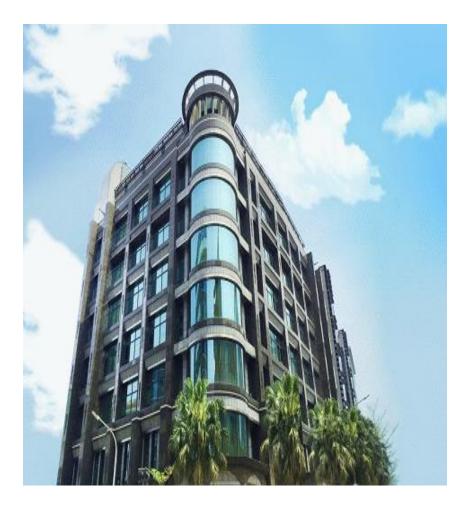
Nov. 6, 2025 https://www.chief.com.tw



CHAPTER 1
Company Profile



### 1. Chief Profile



Founded Jan. 19, 1991

Capital NT\$779,583,700

Major Products IDC Services

Cloud Services

**Data Network Services** 

Voice Services

**Exchange Services** 

**Telecom Operational License** 

ISP \ Internet \ LLC

VPN · 070 VoIP · IPLC

Submarine Cable

Leasing License, etc.

**World-class Carrier Neutral IDCs** 

LY/HD / LY2 · Floor area of approximately 533,000 sqft



# 2.1 Company Unique Positioning – Carrier Neutral



# 2.2 Magnetic Attraction Effect (IDC+)





Chief IDCs attracting various domestic and international services to gather here.

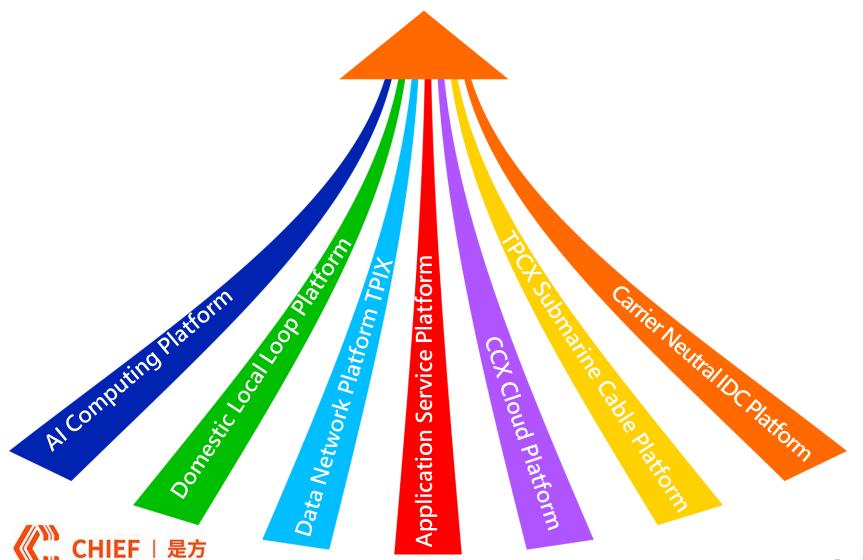


◆ IDC and Connectivity are the core infrastructure of digital economy such as AI computing, cloud and information. Data among IDCs will grow explosively. IDCs will become the locomotive of the digital industry.



### 2.3 Platform+

(Specialization / Resource Sharing / Collaboration / Multi-winners)



## 2.4 Connectivity+

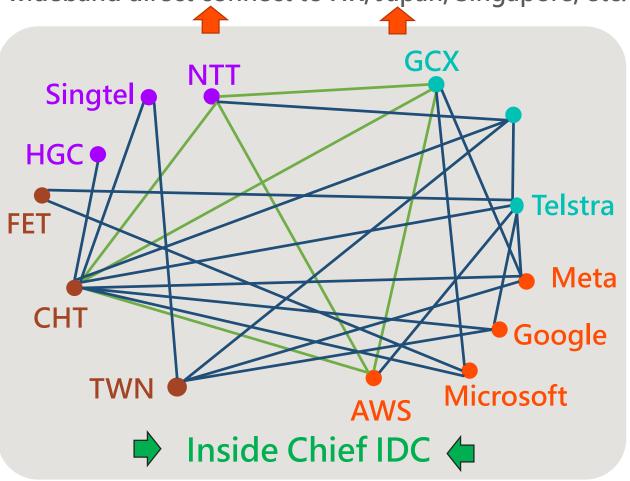
Ultra-wideband direct connect to HK, Japan, Singapore, etc.

Type I: Int' | Carriers

Type II: Submarine Operators

Type III : ICP / Cloud / AI & Network Service provider

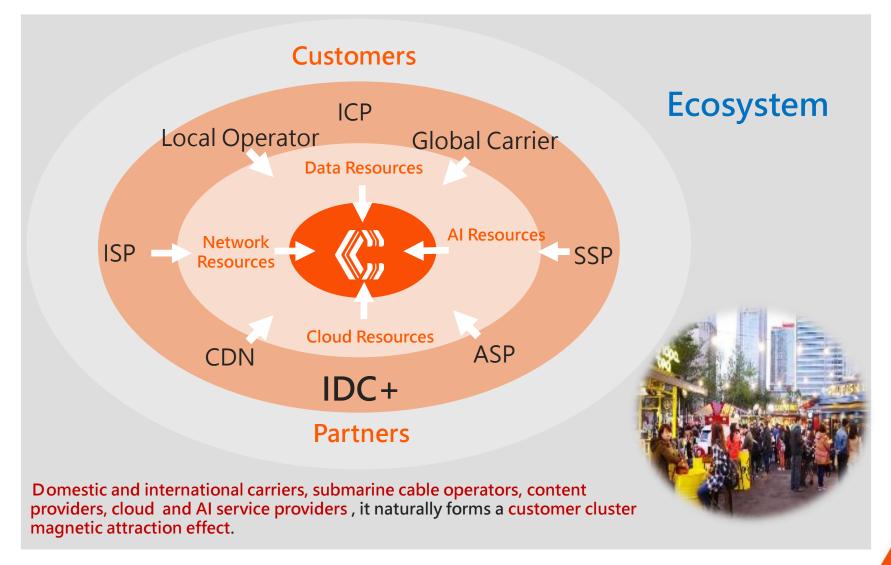
Type IV: Domestic Carriers &ISP





Multiplier Effect: Domestic and foreign companies are connected to IDCs with high-speed fiber optic bandwidth.

### 2.5 Value+





## 3. Major Customers





### 4. Chief ESG Accomplishments

#### Environmental

- Completed GHG ISO 14064-1 certification in 2021~2024.
- LY2 supports the design of green-building and liquid-cooling for better PUE.
- Continue to upgrade and invest IDC facilities for energy conservation and carbon reduction.
- Chief IDC will be ahead of RE100 timeline for using renewable energy (like eCO2).
- ▶ IDC awarded ISO50001 for energy management system certification.

#### Social

- > Donating to rural kindergartens with cumulative donation amount exceeding NTD1.6M.
- > Donating to Digital Humanitarian Association to support on-line medical consultation for elderly people.
- Ranked 1<sup>st</sup> in the median annual salary for the non-supervisors in the communication industry of the TPEx listed company in 2022-2024.

#### Governance

- Ranked Top 5% of TPEx corporate governance evaluation in 2022-2024.
- Awarded "CommonWealth Sustainability Citizen Award", "CommonWealth Talent Sustainability in 2024~2025.
- > Awarded "Best IT Employer Award" in 2024.
- Awarded "TPEx Happiness Enterprise Award" in 2024.
- Awarded "Top 50 OTC Companies" in 2025.



Chief 2022 ESG Report



Chief 2023 ESG Report



# CHAPTER 2 Product Introduction

### **Product Introduction**

Chief Company Introduction https://youtu.be/1jLEDxzQmPs

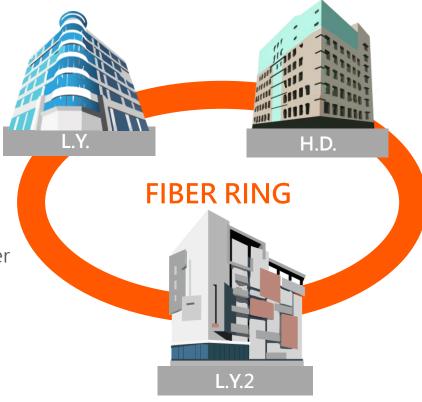


ISO Information Security Quadruple Certification & DCOS-4 Certification



### 1. IDC Colocation Services – Carrier Neutral

- World-class carrier neutral IDCs to provide high quality IDC services
  - World-class IDC SLA
  - Customized design and deployment
  - > 7X24hrs NOC
  - ISO & DCOS certified
- Complete connection for domestic/international optical network, 1<sup>st</sup> choice for foreign customers to enter Taiwan
  - > Fiber ring among buildings
  - > International submarine cable connection center
  - Richest resources for local loop access
- Similar foreign IDC service providers:
  - Equinix · Digital Realty · QTS · KINX · Coresite · Colt · Global Switch · Sify · ST Telemedia · GDC



(Jun. 2024 Service Launch)



# 1.2 LY2 Intelligent Data Center









5,000 ping floor area



10KW~150KW/cabinet PUE between 1.1 and 1.5



Liquid cooling (DLC) and air cooling design
Airflow greater than 150 CFM/kW



Floor load 2,000 kg/m2

LRB seismic isolation design (seismic resistance level 7)



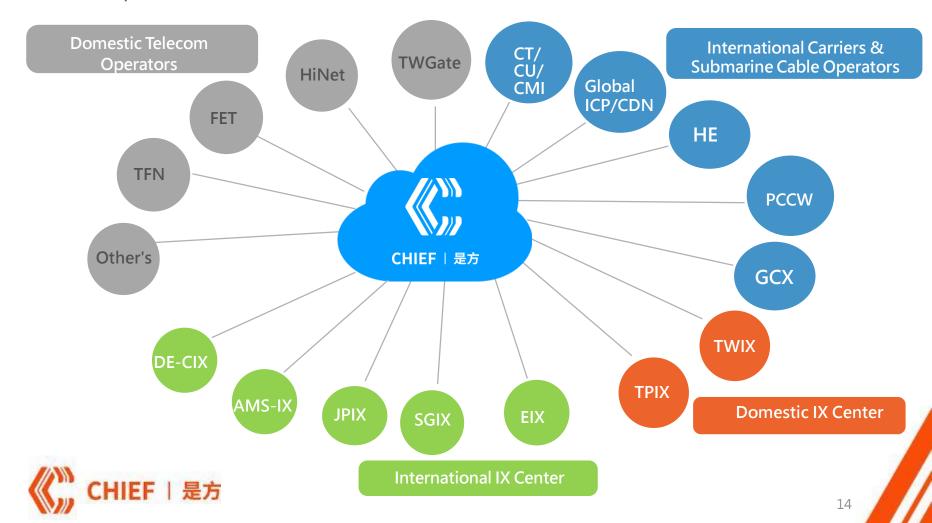
**Green Building/Smart Building** 

■ LY2 is not only a digital convergence hub, but also meets the three high demands of AI servers: high power consumption, high heat dissipation, and high load capacity. It also offers the unique advantages of fast deployment, fast connection (TPIX & CCX), and fast service. In particular, the recently launched AI turnkey water-cooled (air-cooled) data center service allows enterprises to quickly deploy AI.



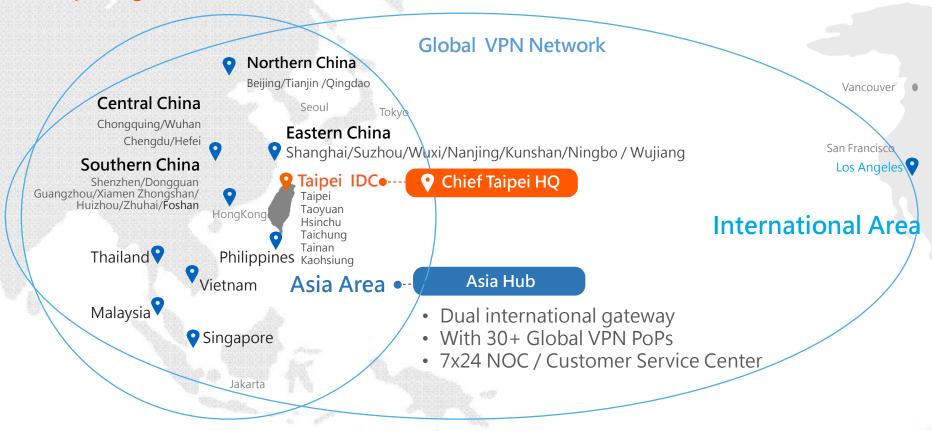
## 2.1 Data Service \_ Global Internet Services

- Complete resources of domestic bandwidth and international bandwidth
- An important internet service hub in Taiwan



# 2.2 Data Service - Global IPLC & VPN & SD-WAN Solutions

With forward-looking network deployment and complete enterprise solutions to expand global network services.



### 3. 070 Cloud PBX & Voice Services

NCC E.164 Numbers for worldwide use. Support PC \ NB \ Pad \ Mobile phone

#### **Cloud PBX**

Provide Cloud PBX to reduce capex and opex

#### **Business Applications**

UC services, file sharing, recording, whiteboard, etc.

Chief 070 Applications

#### **Management Center**

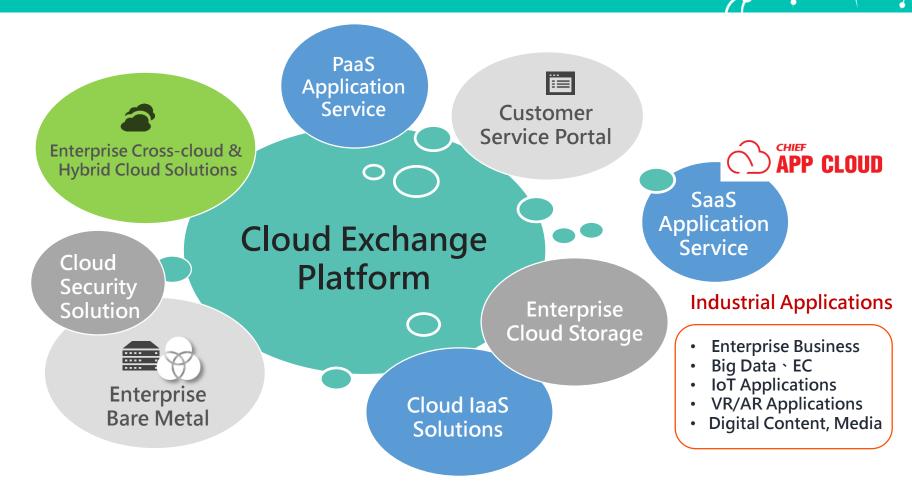
Customer web portal to manage voice services and check CDR

#### **System Integration**

To provider integrated solutions, such as Microsoft Teams.



## 4.1 Cloud Service Comprehensive Solution



- All cloud data is stored domestically, ensuring compliance with security and audit requirements (data localization principle).
- Certified with ISO27017/27018 for cloud security and public cloud personal data protection.
- BMC global service coverage spans over 40 countries and 60 cities.



### 4.2 SaaS Application – Chief i Health



Integrate Health Wearable and Measurement Devises, Smart Data Collection and Analysis for Diet and **Exercise Suggestions** 

#### Easy to control health status

• Smart health risk analysis presented in traffic light format



行動供易遇





Convenient collection of health data

 Smart data collection and analysis, Al food image recognition to quickly record diet information

Apple Watch

OMRON





Get family and friends for health promotion together

Combine weather and air quality information to provide exercise suggestions

To C/B&G&H

 Share and track family health monitoring data, real time care for activity records

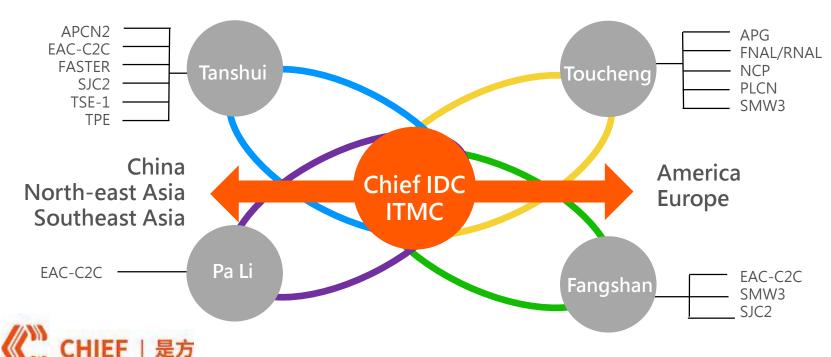


**Health Big Data Interactive Platform** 是方( Health Data Tracking and Al Pro Suggestions ) Case Management Platform

( Health Check / Follow-up Visit )

## 5.1 Taipei Cable Exchange Center (TPCX)

- The IDC building to consolidate consortium cables and private cables in Taiwan. Private cables (NCC licensed Telstra, GCX, Reach, Dalight) and consortium cables are connected in Chief IDC site, most of fixed network operators in Taiwan all set up PoPs in Chief IDC site for submarine cable interconnection.
- It can save expensive local circuits and directly connect local IDCs and submarine cable companies to obtain costeffective high-quality international network services.
- Chief to pass the application permit by NCC/MODA in May 2024 for providing submarine cable leasing service.



## 5.2 Taipei Internet Exchange Center (TPIX)



#### International & domestic content provider



IPv4 · v6 Supported **100G** Connection

>200 Member 300G+ Traffic

www.tpix.net.tw



### **TPIX**

#### Achieve

- Shortest latency
- Fastest speed
- Lowest cost

#### Content demand side

- Domestic ISP
- Fixed network operators
- Cable operators
- Other IX...
- International ISP
- Mobile operators

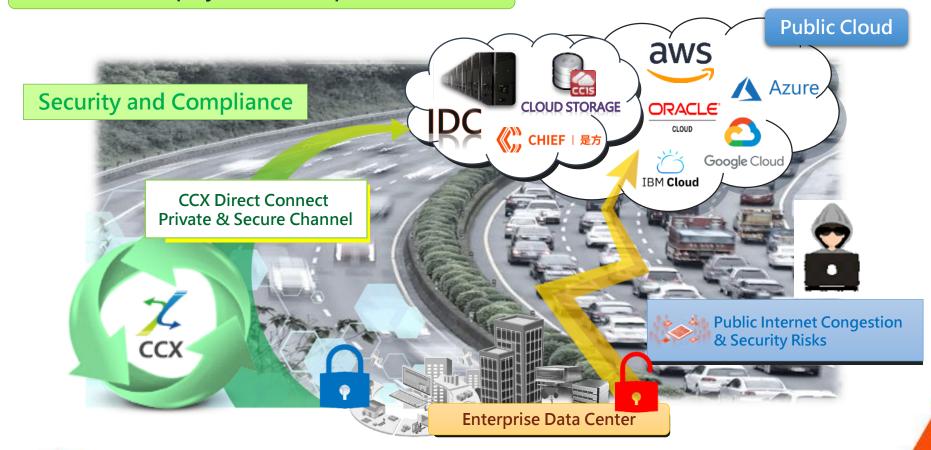


TPIX with 238members; ranked #56 worldwide International Internet Hub

### 5.3 Chief Cloud eXchange (CCX)



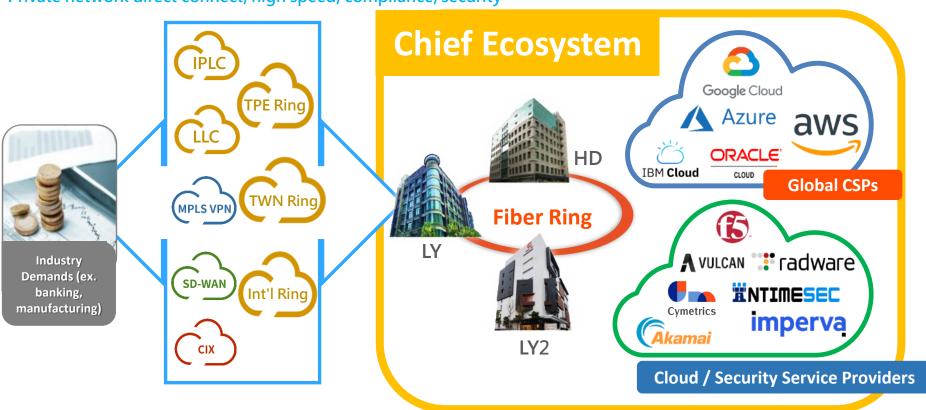
Public Cloud | Hybrid Cloud | Private Cloud





6. Leverage Chief Ecosystem and TFNC (Triple Fiber Network Connectivity) to Provide Various Application Services to Enterprises

Private network direct connect, high speed, compliance, security



TFNC to provide zero distance services for smooth network access

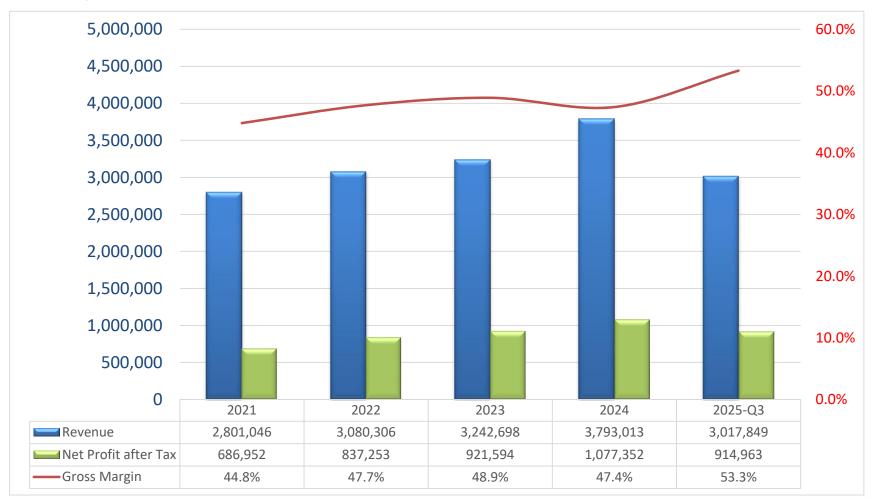
**CHAPTER 3** 

# Recent Years Finance Performance

- Revenue & Gross Margin
- Net Margin & EPS
- EBITDA and EBITDA Margin
- Percentage of Dividends
- Product Service Revenue Percentage

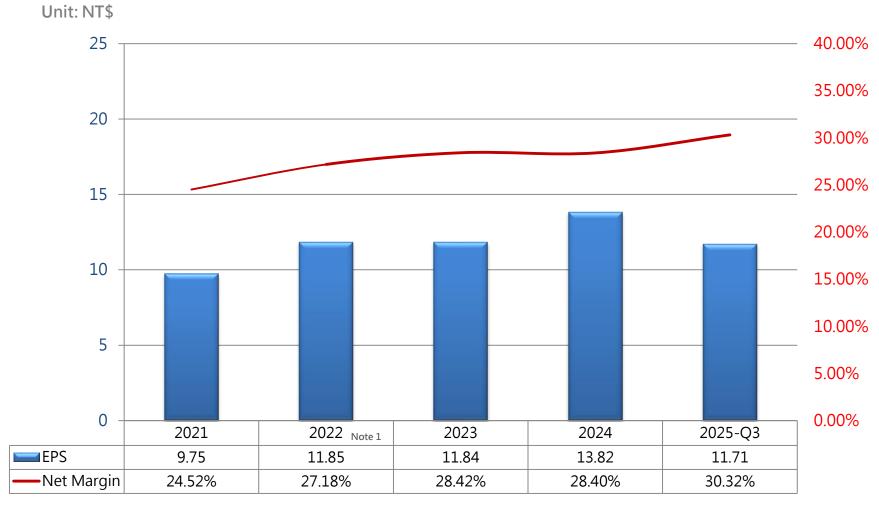
# 1. Revenue & Gross Margin

Unit: NT\$K





# 2. Net Margin & EPS





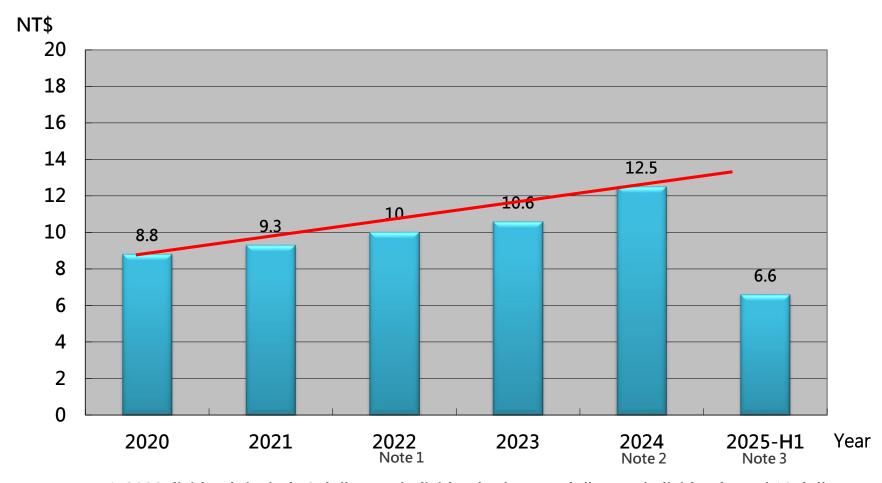


# 3. EBITDA and EBITDA Margin

Unit: NT\$K 2,500,000 50.0% 45.0% 2,000,000 40.0% 35.0% 1,500,000 30.0% 25.0% 1,000,000 20.0% 15.0% 500,000 10.0% 5.0% 0 0.0% 2021 2022 2023 2024 2025-Q3 **EBITDA** 1,447,201 1,080,956 1,262,530 1,378,884 1,607,329 EBITDA Margin 38.6% 41.0% 42.5% 42.4% 48.0%



# 4. Percentage of Dividends



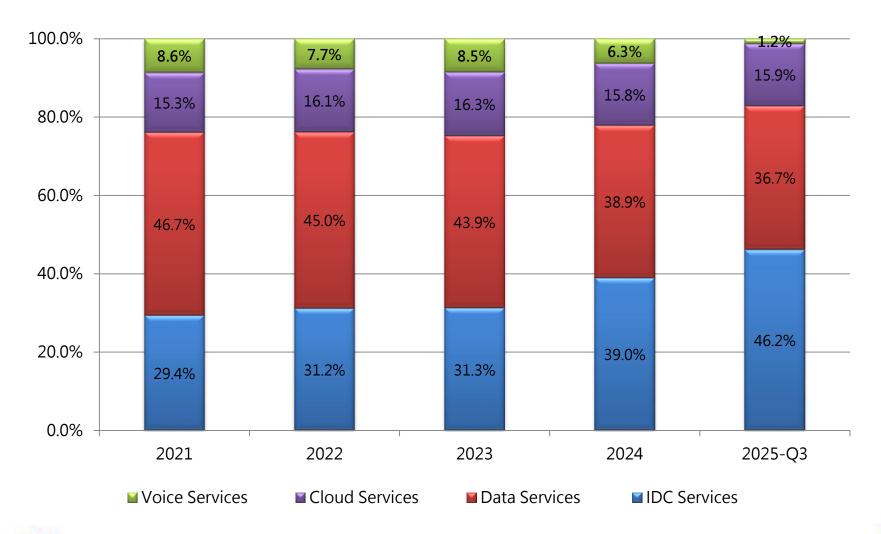
Note 1: 2022 dividends include 9 dollars cash dividends plus one dollar stock dividend (total 10 dollars)

Note 2: 2024 dividends include 12.5 dollars cash dividends

Note 3: 2025-H1 dividends include 6.6 dollars cash dividends CHIEF | 是方



# 5. Product Revenue Percentage





**CHAPTER 4 Future Operational Focus** 

# 1. Business Development Focus

Chief Campus

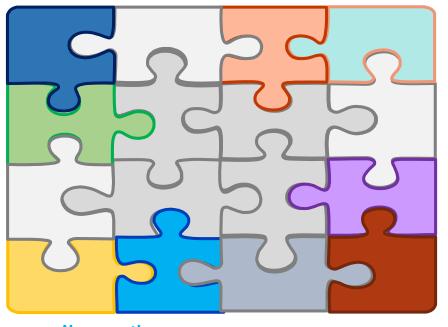
Taiwan Island-wide Optical Fiber Ring

Smart Health Service

LY2 Intelligent Data Center

Domestic and International Symbolic Leading Oustomers

East Asia Alliance



Al computing power and application

Cloud Service Hub (CCX)

Expand CCX and Cloud Partners

Enrich Network and Telecom Resources

Expand TPIX and International Network Backbone Ring

SD-WAN & Cloud Security

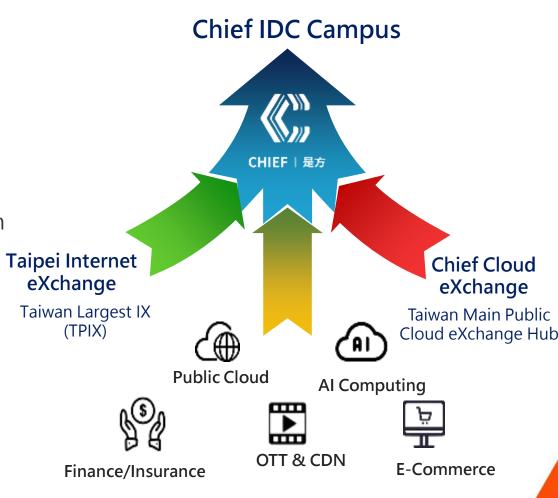


# 2. Data Center Maximizes Magnetic Effect and Leads to Continued Growth

 Leverage IDC clustering magnetic effect, focus on cloud, AI computing and cybersecurity application services to expand business growth.

Based on Triple Fiber Network Connectivity (TFNC) to provide zero-distance service to enhance competitiveness (similar to buy goods from e-commerce platform with free shipping service).



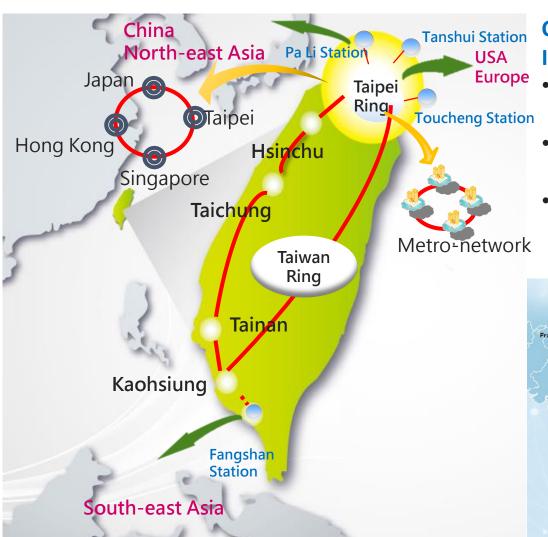




Located in the center of East Asia to attract international businesses.

### 3. TFNC (Triple Fiber Network Connectivity)

Abundant Domestic and International Network Resources

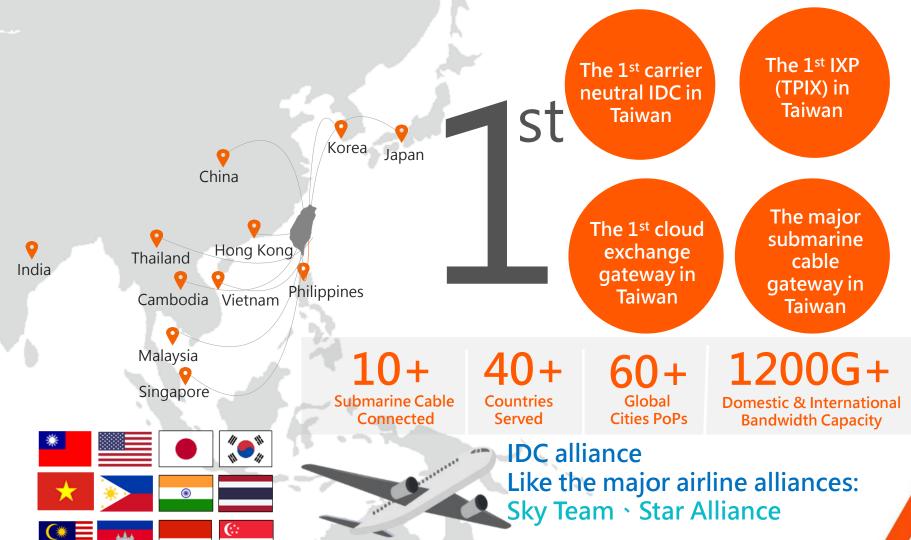


# **Complete Domestic and International Fiber Optic Network**

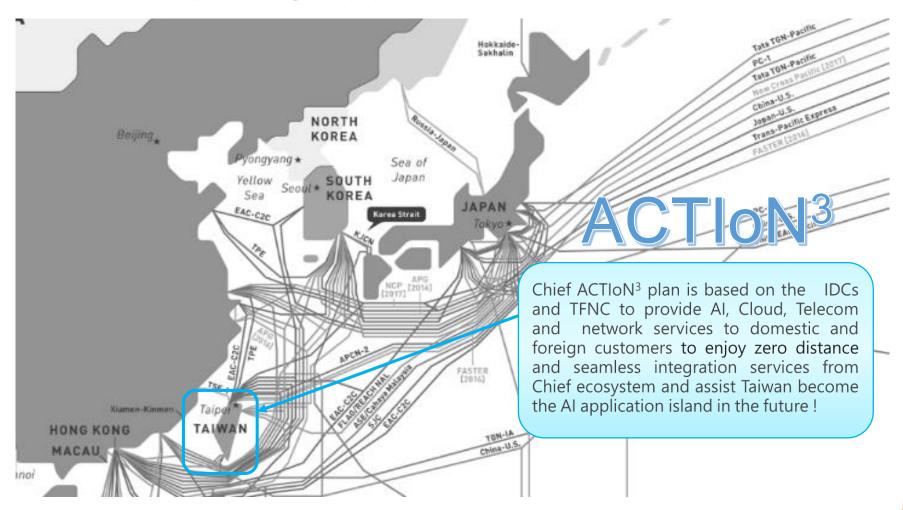
- Taipei Ring: fiber network connect to Chief IDCs
- Taiwan Ring: fiber network connect to Six major cities
- International Ring: High bandwidth connect to USA, Europe, East Asia and China



# 4. Cooperate with Global Partners to Expand International Network

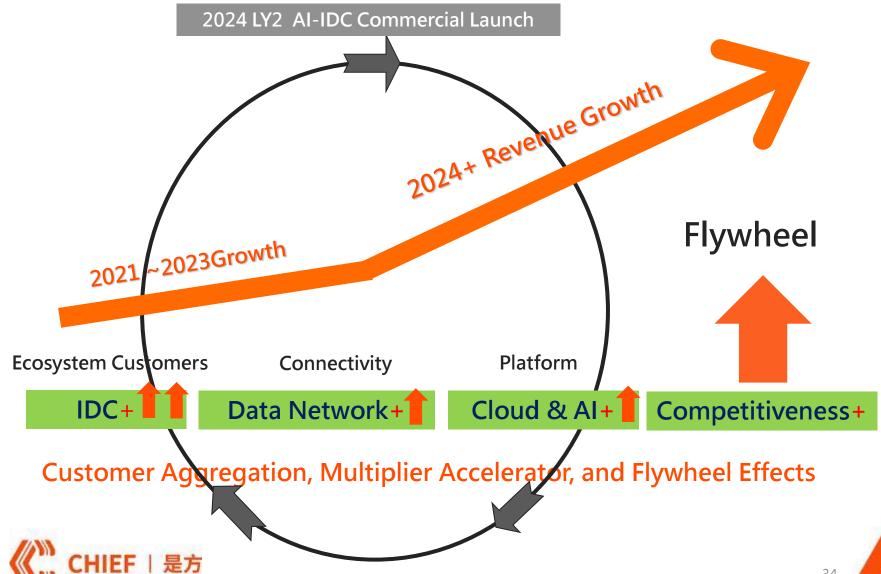


# 5. East Asia Digital Convergence and Cloud . Al Computing Application Center





## 6. Chief Flywheel







11491 台北市 內湖區瑞光路

68號2樓

2F, #68, Ruiguang Rd., Nei-hu Dist. Taipei 11491, Taiwan, T: 886-70-1018-6688

F: 886-2-2657-6728

chief.com.tv